

**GOVERNMENT COLLEGE OF ENGINEERING  
KALAHANDI (GCEK),  
BHAWANIPATNA - 766003**



**Request for Proposal (RFP) for appointment of the Professional service provider for the Soft Skill Training program and Aptitude Testing Services for 322 students for the Training & Placement Department, GCEK, Bhawanipatna.**

**Principal**  
**Govt. College of Engineering**  
**Kalahandi, Bho**

## DISCLAIMER

Government College of Engineering Kalahandi (GCEK), Bhawanipatna is inviting eligible interested Vendors to submit a request for Proposal (RFP) for the appointment of professional service provider for the Soft Skill Training program for students in Aptitude Testing Services for the Training & Placement Department, GCEK, Bhawanipatna.

No contractual obligation shall arise from this RFP process unless a formal contract is signed and executed between GCEK Bhawanipatna and the selected vendor. GCEK Bhawanipatna reserves the right to cancel or modify this RFP at any stage.

## NOTICE INVITING RFP

Government College of Engineering Kalahandi  
(GCEK) Bhawanipatna-766003, Odisha

No. GCEK/1955

Dated: 18.05.2026

## Request for Proposal (RFP)

Government college of Engineering, Bhawanipatna invites applications for Request for Proposal (RFP) from OEM / Authorized Distributor / Authorized Retailer / Authorized Dealer for the appointment of professional service provider for the Training program for students in Soft Skill and Aptitude Testing Services for the Training & Placement Department, GCEK, Bhawanipatna for one month.

The sealed cover superscribed 'Appointment of professional service provider for the Training program for students in Soft Skill and Aptitude Testing Services for the Training & Placement Department, GCEK, Bhawanipatna shall be opened on **11.06.2026 (10 AM) for the technical bid and 16.06.2026 (11 AM)** for the financial bid. The sealed cover shall contain two sealed covered envelopes-Part-I (Technical bid) and Part-II (Financial bid). The Part-I (Technical bid) shall be opened on the same day in presence of the attending vendor(s) and committee members. The Part-I (Technical bid) shall contain Bank draft for earnest money, Tender fee and other documents as noted in 'Schedule for submission of RFP'. The Part- I (Technical bid) without a bank draft for earnest money shall be rejected outright. The Part-I (Technical bid) shall be evaluated in accordance with qualification criteria for short-listing the Vendors as prescribed in the RFP document. The Part- II (Financial bid) shall be opened in due course as noted in 'Schedule for submission of RFP'.

### **Part -I (super scribing Technical bid)**

The Technical bid shall detail the technical specifications, compliance to the specifications detailed in the RFP. Checklist for Technical Bid, supporting documents such as certificate of incorporation, memorandum of Association, copy of PAN, GST certificate, work order copy/ experience certificates, IT returns of last 3 years audited account statements, Vendors profile and other requisite documents. Bank Draft for earnest money shall be kept in separate envelope marked as 'EMD' and be placed within this envelope. Any other relevant papers, which a Vendor feels

  
  
Principal  
Govt. College of Engineering  
Kalahandi, Bhawanipatna

necessary along with the Terms and Conditions duly signed and accepted by the Terms and Conditions duly signed and accepted by the vendor shall form part of this technical bid. A technical presentation is mandatory to qualify for evaluation. The evaluation of the presentation will be mandatory to qualify for the technical bid stage. The absence of a presentation or failure to meet technical standards will result in disqualification. This evaluation will be an integral part of the overall technical assessment.

## Part -II (Super scribing Financial Bid)

- 1.The Financial bid shall give detailed price in INR of service provider for the Training program for students in Soft Skill and Aptitude Testing Services for the Training & Placement Department, GCEK, Bhawanipatna, taxes and other work as per the pro-forma in Section-II enclosed.
- 2.GCEK, Bhawanipatna shall not be liable for any expenses incurred by the Vendor in preparing the bid documents for this RFP or for any correspondence or for any negotiations associated with the award of a contract.

**Late Applications:** Any application, received after the last date and time for submission, shall not be accepted. Applications received after the last date shall be summarily rejected and returned unopened.

The completed application (response document), (printed, signed and bound copy) shall be submitted in a sealed cover superscribed with the title “**Professional service provider for the Soft Skill Training program for students in Aptitude Testing Services for the Training & Placement Department, GCEK, Bhawanipatna**” at the address given below (by registered/speed post only / Indian Postal Services only):

To  
The Principal,  
Government College of Engineering  
Kalahandi,  
Bhawanipatna-766003,  
Odisha,  
India.

The RFP document, instruction to Vendor, other detailed terms and conditions can be downloaded from the website: <http://www.gcekbpatna.ac.in>.

Last date and time of submission of tender	08/06/2026 (4.30 PM)
Cost of the tender Fee	Rs 500/- (Rupees Five Hundred only)
EMD (Refundable after completion of programme)	Rs. 5,000.00(Rupees Six Thousand only)
PSM (Performance Security Money) (Refundable after completion of the service)	Rs. 25,000(Rupees Thirty Thousand only)

### Important Details

The document is prepared by GCEK, Bhawanipatna. It should not be reused or used in any form either fully or partially by any other organization or firm. The information provided by the Vendors in response to this tender document shall become property of GCEK, Bhawanipatna and shall not be returned.

  
Principal  
Govt. College of Engineering  
Kalahandi, Bhawanipatna

## SCHEDULE FOR SUBMISSION OF RFP

The following are the schedule of events for this project. The schedule is subject to change depending on the outcome of the events / responses of the events and a final schedule shall be established prior to contracting with the successful Vendor(s).

Event	Date and Time
Availability of RFP Document at GCEK Bhawanipatna Website	18/05/2026
Last Date and time for submission of completed RFP Document	08/06/2026 (4.30 PM)
Opening of RFP (Technical Bid) with a Technical Presentation	11/06/2026 (10 AM)

### 1. SCOPE OF WORK

Request for Professional service provider for the Soft Skill Training program for students in Aptitude Testing Services for the Training & Placement Department, GCEK, Bhawanipatna.

### 2. Item with Quantity

<b>Professional service provider for the Soft Skill Training program for students in Aptitude Testing Services for the Training &amp; Placement Department, GCEK, Bhawanipatna for One Month for 322 Students.</b>		
Sl. No.	Item Name	Qty. (Unit)
1	Request for proposal for appointment of the Professional service provider for the Soft Skill Training program for students in Aptitude Testing Services for the Training & Placement Department, GCEK, Bhawanipatna.	90 Hrs (for each Batch)

The service provider shall train the students during the 2<sup>nd</sup> half of all working days (2 PM to 5.00 PM).

### 3. VALIDITY OF RFP

The RFP response submitted by the applicants shall remain valid for a period of 90 (Ninety) days after the date of RFP response opening prescribed in this document. The RFP response which is valid for shorter period may be rejected as nonresponsive.

Principal  
Govt. College of Engineering  
Kalahandi, Bhawanipatna

#### 4. EARNEST MONEY DEPOSIT (EMD)

- (a) EMD in form of a Demand Draft drawn in favor of **Principal, GCEK, Bhawanipatna** and payable at GCEK, Bhawanipatna from any Nationalized Bank must be submitted along with the Part –I Technical Bid in a separate envelope. The Bids not accompanied by EMD shall be rejected as non- responsive.
- (b) No interest shall be payable by the Institute for the sum deposited as EMD.
- (c) The EMD of the unsuccessful Vendors would be returned within one month of the signing of the contract.
- (d) No bank guarantee shall be accepted in lieu of the EMD.

#### 5. PERFORMANCE SECURITY MONEY (PSM)

- (a) To ensure that the winning bidder faithfully completes the work or delivers the services as per the contract.
- (b) **The awarded bidder will deposit the performance security money of 10% of the tender amount i.e. Rs. 25,000 /-** by before releasing the work order, in form of a Demand Draft drawn in favor of **Principal, GCEK, Bhawanipatna** and payable at GCEK, Bhawanipatna from any Nationalized Bank.

#### 6. FORFEITURE OF EARNEST MONEY DEPOSIT (EMD)

The EMD shall be forfeited by the **GCEK, Bhawanipatna** in the following events:

1. If the bid is withdrawn during the validity period or any extension agreed by respondent vendor thereof.
2. If the bid is varied or modified in a manner not acceptable to the **GCEK, Bhawanipatna** after Opening of bids during the validity period or any extension thereof.
3. If the respondent Vendor tries to influence the evaluation process.
4. If the First ranked Vendor withdraws its bid during negotiations (failure to arrive at a consensus by both the parties shall not be construed as withdrawal of proposal by the consultant).

#### 7. OTHER TERMS & CONDITIONS

##### 1. General Terms

- (a) The conditional/ incomplete bids or those received after the due date shall be summarily rejected.
- (b) The award/ cancellation of work shall be decided at the sole discretion of **GCEK, Bhawanipatna**. Invitation of Tenders/ quotations is not a commitment.
- (c) **GCEK, Bhawanipatna** reserves the right to accept or reject in part or full or all the offers without assigning any reason thereof. Any decision of **GCEK, Bhawanipatna** in this regard shall be final and binding on the Vendor.
- (d) The Vendor shall abide by all labour laws such as payment of wages Act 1936 with up-to-date amendments, minimum wages Act 1948 with amendments etc and other laws as applicable during the execution of work.
- (e) The institute shall make all payments through NEFT in Indian rupees. Necessary bank mandate detailing bank account number etc. shall be submitted by the vendor after execution of agreement.
- (f) Neither party shall bear responsibility for the complete or partial non-performance of any of its obligations (except for failure to pay any sum which has become due on account of receipt of goods under the provisions of the present contract), if the non- performance

    
**Principal**  
**Govt. College of Engineering**  
**Kalahandi, Bhawanipatna**

results from the Force Majeure circumstances such as Flood, Fire, Earth Quake and other acts of God as well as War, Military operation, blockade, Acts or Actions of State Authorities or any other circumstances beyond the parties control that have arisen after signing of the present contract.

- (g) In case of any dispute arising out of or in connection with the contract either during the tenure of the contract or thereafter, the Director of the institute is the sole arbitrator to decide the same and his decision is final and binding on both the parties. If differences persist after arbitration and there are compelling reasons to go to court, it shall be decided in the court of Bhawanipatna / Kalahandi.

## 2. Price Stability

Contract prices and discounts as offered in the bid and accepted by **GCEK, Bhawanipatna** shall remain fixed during the contract period. In the event of price changes, replacement equipment shall be purchased at the lower quoted value or then the current market price. In no case shall a price higher than the contract price be paid for the equipment proposed. If **GCEK, Bhawanipatna** desires to purchase equipment or services not contained in the contract, future purchases shall be determined using the Vendor-specified discount rate in the proposal from the manufacturer's suggested retail price as of the date of the order. In no case shall the price exceed the favored Vendor prices.

## 3. Right to Reject

**GCEK, Bhawanipatna** reserves the right to reject all bids. Responses should be submitted initially with the most favorable terms that the Vendor can propose.

## 4. Standards

**GCEK, Bhawanipatna** expects that the Vendor would use standards.

## 5. GCEK, Bhawanipatna Involvement

**Principal, GCEK, Bhawanipatna** shall be the single-point contact for the project. All major decisions must be made with the involvement and agreement of the Training & Placement Department. At no time must the Vendor hold back any information related to the **GCEK,**

### Section –II (Price Bid)

#### Instruction of Price

**Bid Price Bid**

submission-

6. The price bid submitted by the Vendor shall be inclusive of all elements of costs and shall ensure that the following are also included therein: -
- The cost of delivery and installation at project sites.
  - All the expenses like cost of loading, Unloading etc. at GCEK site.

#### Eligibility Criteria:

Those who fulfill the following criteria are eligible to participate in the tender.

1. The tenderer must be an OEM / Authorized Distributor / Authorized Retailer / Authorized Dealer of a reputed Firm.
2. If the tenderer is an Authorized Dealers of a reputed firm, necessary Tender Specific authorization to this effect from the firm must be enclosed.



**Principal**  
**Govt. College of Engineering**  
**Kalahandi, Bhawanipatna**

3. Submission of Three work order and Invoice of similar nature projects in last three years is mandatory.

4. Similar Nature is defined as, Supply of similar items and implementation and services provided to any Government/ public Sector enterprises.

5. The tenderer must have the GST certificates from the competent authority, PAN Number must be enclosed along with the Tender documents.

6. The net worth of the vendor should be certified from a registered CA and shall be submitted

7. The Vendor should not be blacklisted. Declaration in this regard shall be submitted by the vendor.

8. If the vendor is found guilty and any discrepancies in submitted the documents the RFP of the vendor shall be rejected and the vendor shall be blacklisted.

9. The bidder should submit the details in the technical bid as mentioned in the Annexure, otherwise, the bid shall be rejected.

10. All bidders are required to deliver a presentation on the opening date of the technical bid. The presentation should cover the following aspects:

The bidding organization/individual must demonstrate competencies in aptitude and reasoning skills. These skills will be evaluated through specific assessments or certifications.

The key requirements are as follows:

1. **Soft Skills:**

- Communication Skills, Presentation Skills.
- Problem Solving Skills, Time Management Skills.
- Teamwork and Leadership Skills.
- Resume Building, Interview Preparation.

2. **Aptitude Test Services:**

**Aptitude Skills:**

- Strong analytical thinking and problem-solving abilities.
- Proficiency in numerical aptitude, including arithmetic, algebra, and data interpretation.
- Ability to identify patterns, trends, and logical sequences.

**Reasoning Skills:**

- Verbal reasoning proficiency for interpreting written information accurately.
- Logical reasoning, including the ability to draw valid inferences and conclusions.
- Critical thinking and decision-making skills for complex scenarios.

**Coding:**

- C Programming & Python.

3. **Assessment and Reporting:**

- Pre and Post Training Assessment.
- Customized Performance Reports for Each student & Career pathways.

1. **Training Methodology:** A clear demonstration of the training process, including schedules, tools, methodologies, and delivery mechanisms.
2. **The evaluation of the presentation will be mandatory to qualify for the Technical bid stage. Failure to participate in the presentation or meet the required standards may lead to disqualification. This evaluation will be an integral part of the overall technical assessment.**
3. All the above quantity is to be billed as per the actual Hours conducted.
4. Apart from above, the service provide shall be governed by the following terms and conditions.
  - There shall be different batches for all streams of B-Tech.
  - Total number of training hours shall be 90 hrs (for each Batch).
  - Each batch shall be containing about 60 students.

  
Govt. College of Engineering  
Kalahandi, Bhanupatna

- The details of session plan along with individual subject module and study materials should be provided well in advance with course handout details.
- The exact date of commencing the programme will be communicated.
- The complete process of conducting the classes within 90 Hrs Session (for each Batch). The payment will be made phase wise after completion of 30 hours.

### General Term & Conditions

- I. In case, after Pre-bid meeting (wherever applicable) any modification(s) / addition(s) / deletion (s) or any alteration in the requirement(s) / specification(s) etc. is required, the same will be placed on the GCEK website- [www.gcekbpatna.ac.in](http://www.gcekbpatna.ac.in) therefore, all the bidders are advised to visit our website before filling / submitted their tenders, No separate advertisement / information will be published in this regard in the Newspapers.
- II. The offered rates will be valid initially for a period of one month. The Institute can place repeat order on the same terms & conditions within this period.
- III. Acceptance of tender will be intimated to the successful tenderer through a letter of Intent (LOI) duly signed by the authorized signatory of the institution.
- IV. EMD / Performance Security of successful bidder may be forfeited, if the bidder withdraws or amends or derogates from the tender in any respect.
- V. This tender is valid upto 180 days from the issue of tender in any respect.
- VI. GCEK official(s) can visit the workplace of successful bidder and can review the progress of work and can instruct regarding quality aspect.
- VII. In any case, if tenders are not opened due to any reason, the tender documents, processing Fee and EMD shall be returned to all bidders.
- VIII. Conditional Tender will not be accepted.
- IX. Successful bidder will be required to submit schedule of activities to complete the work order (day wise / Date wise) with technical bid document.
- X. The supplier has to ensure the rectification of defects within seven days of the complaint during the period of guarantee.
- XI. AMC charges if any will be mentioned in the Tender.
- XII. The authority reserves the right to accept or cancel any or all tenders without assigning any reason thereof.
- XIII. Proof of bills for the purchase of material as per our standard specification is submitted at the time of final payment.
- XIV. All items should be I.S.I standard.
- XV. We reserve the right to cancel the training program at any time if student feedback does not meet the expected standards.
- XVI. We may extend the services within a period of one month if the 90-hours limit is reached.




  
**PRINCIPAL**  
**GCEK, Bhawanipatna**  
**Principal**  
**Govt. College of Engineering**  
**Kalahandi, Bhawanipatna**

**Tender Form (Technical Bid) format**  
(To be submitted by the tenderer on their letter head)

No: \_\_\_\_\_

Date: \_\_\_\_\_

To

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Ref: Tender Notice No: \_\_\_\_\_ and Date \_\_\_\_\_

**Format for Qualifying Details of Technical Bid**

A. General Details of the Bidder:			
Sl. No.	Particulars	Remarks/Documents to be attached	
01.	Name of the Organization:		
02.	Address of Head Office: Telephone No: E-mail: Name(s) of the contact person(s):		
03.	Company Status:- Proprietor / Partner / Pvt. Ltd. Company Enclose Details. -		
04.	Turnover of the Agency for the last three years: Annualized average financial turnover equivalent to Indian Rupees during last three financial years	Year INR (in Lakh) 2023-24 2024-25 2025-26	
05.	Indian Income Tax Return Acknowledgement	Financial Year- 2023-24 Financial Year- 2024-25 Financial Year- 2025-26	
06.	Income Tax-PAN No.		
07.	GSTIN Registration No:		
08.	Constitution of Firm (Proprietor / Partnership / Company/ Society)	Company Incorporation Certificate	
09.	GST Clearance Copy		

Signature and Seal of Firm



**Principal**  
Govt. College of Engineering  
Kalahandi, Bhawanipatna

**DECLARATION**

I \_\_\_\_\_ hereby declare that the documents submitted /enclosed are true and correct. In case any document at any stage found fake /incorrect, action as deemed fit by the \_\_\_\_\_ can be taken against me. Also we hereby accept all the Terms & Conditions of the Tender will abide by it.

A Processing Fee / EMD demand draft bearing No \_\_\_\_\_ dated \_\_\_\_\_ drawn on is enclosed with Technical bid.

Date: -

**Signature and Seal of Firm**



**Principal  
Govt. College of Engineering  
Kalahandi, Bhawanipatna**

**ACCEPTANCE OF THE TENDERERS**

All the clauses of tender document and Terms and Conditions as detailed in the Tender Document have been read / understood by us / we are acceptable to me / us. Me / we confirm that we will abide by these terms & conditions.

Dated:- \_\_\_\_\_

Signature \_\_\_\_\_

(Name in Block letters) \_\_\_\_\_ Name of the Tenderer \_\_\_\_\_

Address \_\_\_\_\_ Address with Stamp \_\_\_\_\_

**Signature and Seal of the Firm**



**Principal  
Govt. College of Engineering  
Kalahandi, Bhawanipatna**

UNDERTAKING

To,  
The Principal  
GCEK, Bhawanipatna  
Odisha

Sub: Publication of Tender

Sir,

1. I / We the undersigned, certify I / We have gone through the terms and condition mentioned in the tender documents and undertake to comply with them.
2. It is further certified that our firm has not been blacklisted by any of the agency in India or Abroad.

**Dated:**

**SIGNATURE OF THE TENDERER  
WITH SEAL**

**NAME OF THE TENDERER  
WITH ADDRESS**

    
Principal  
Govt. College of Engineering  
Kalahandi, Bhawanipatna

**TECHNICAL BID**

(Should be submitted in a sealed envelope separately)

Sl. No.	Item with specification	Total Hours Required
1.	Request for Proposal (RFP) for appointment of the Professional service provider for the Soft Skill Training program and Aptitude Testing Services for students for the Training & Placement Department, GCEK, Bhawanipatna.  <b>The presentation will be mandatory to qualify for the technical bid stage.</b>	<b>90 hrs to each batch</b>

Each batch has 60 numbers of students.

**Signature and Seal of the Firm**

    
**Principal**  
**Govt. College of Engineering**  
**Kalahandi, Bhawanipatna**

## FINANCIAL BID

(Should be submitted in a sealed envelope separately)

### LIST OF ITEMS

Request for Proposal (RFP) for appointment of the Professional service provider for the Soft Skill Training program and Aptitude Testing Services for students for the Training & Placement Department, GCEK, Bhawanipatna.

Sl. No.	Item	Total Hours Required	Cost per Hour (Exclusive taxes)	TAX per Hr. (%) with amount	Total cost per hr. (Inclusive of taxes)	Total cost for 90 hrs. (Inclusive of taxes)
i.	Soft Skill Training program and Aptitude Testing Services for students for the Training & Placement Department, GCEK, Bhawanipatna.	90 Hrs				

Signature and Seal of the Firm

    
Principal  
Govt. College of Engineering  
Kalahandi, Bhawanipatna

**CHECK LIST**

**TENDER NO:**

1. Tender Fee Demand Draft : \_\_\_\_\_
2. EMD Demand Draft : \_\_\_\_\_
3. Registration certificate of the firm : \_\_\_\_\_
4. OEM / AUTHORIZED DEALER / DISTRIBUTOR / DEALER /  
RETAILER CERIFICATE No: \_\_\_\_\_
5. PAN NO: \_\_\_\_\_
6. GST NO: \_\_\_\_\_
7. Experience certificate (Last 03 years): \_\_\_\_\_
8. Submission of three work order and Invoice of similar nature projects in last  
three years: \_\_\_\_\_
9. Turnover Certificate issued by CA (Last 3 years): \_\_\_\_\_
10. Income Tax Returns (Last 3 years): \_\_\_\_\_
11. Annexure: \_\_\_\_\_
12. Undertaking: \_\_\_\_\_

 

  
**Principal**  
Govt. College of Engineering  
Kalahandi, Bhawanipatna